



| | Module | SWH | ECTS | | Work-load (in hours) | Semester | | | Lecturers (MC = Module coordinator) |
|------------------------------------------------|--------------------------------------------------------------------|------------|--------|-----------|-------------------------|----------|----------|------------------------------|------------------------------------------------|
| | | | Course | Module | | 1 | 2 | 3 | |
| | | | | | | | | | |
| | Preparatory Courses | 0,5 | - | - | - | | | | MC: Isabella Kern |
| | Academic Writing, Applied Statistics, Intercultural Communication | 0.5 | - | - | - | x | | | Ms. Isabella Kern |
| Basics | Basics of CSR & NGO Management | 6 | - | 6 | 180 | | | | MC: Prof. Harald Meier |
| | Concepts, Functions and Actors in CSR & NGO Management | 1 | 1 | - | - | x | | | Mr. Max Bolz |
| | Introduction to Governance and Business Management | 3 | 5 | - | - | x | | | Prof. Dr. Harald Meier |
| General Management | General Mgmt. 1: Information & Communication | 2 | - | 5 | 150 | | | | MC: Prof. Dr. Daniel Assmus |
| | Marketing | 1 | 3 | - | - | x | | | Prof. Dr. Daniel Assmus |
| | Fundraising, Lobbying and Campaigning | 1 | 2 | - | - | x | | | Mr. Martin Georgi |
| | General Mgmt. 2: Leadership & Human Resource Management | 3 | - | 6 | 180 | | | | MC: Prof. Dr. Harald Meier |
| | Negotiation Skills | 1 | 2 | - | - | x | | | Dr. Christian Kühl |
| | Leadership and Human Resources Management | 2 | 4 | - | - | x | | | Prof. Dr. Harald Meier |
| | General Mgmt. 3: Monitoring & Evaluation | 3 | - | 6 | 180 | | | | MC: Christoph Strupat |
| | Sustainability Reporting | 1 | 2 | - | - | x | | | Mr. Norbert Meder |
| | Impact Evaluation | 1 | 2 | - | - | x | | | Dr. Christoph Strupat |
| | Management Accounting | 1 | 2 | - | - | x | | | Mr. Turan Caglayan |
| | General Mgmt. 4: Investment & Finance | 2 | - | 5 | 150 | | | | MC: Prof. Dr. Klaus Deimel |
| | Investment and Finance | 1 | 2 | - | - | x | | | Prof. Dr. Andreas Wieseahn |
| | Business Simulation | 1 | 3 | - | - | x | | | Prof. Dr. Klaus Deimel |
| | General Mgmt. 5: TQM and Business Excellence | 3 | - | 5 | 150 | | | | MC: BrigGen (ret) Kurt Schiebold |
| | Logistics | 2 | 3 | - | - | | x | | BrigGen (ret) Kurt Schiebold |
| Total Quality Management & Business Excellence | 1 | 2 | - | - | | x | | BrigGen (ret) Kurt Schiebold | |
| Special Management | CSR & NGO Management | 6 | - | 14 | 420 | | | | MC: Prof. Dr. Klaus Deimel |
| | Management of Complex Projects | 1 | 3 | - | - | | x | | Prof. Dr. Marco Rimkus |
| | NGO Business Strategy and Organisation | 1 | 2 | - | - | | x | | Prof. Dr. Claudia Warning |
| | Corporate Social Responsibility I+II | 2 | 3 | - | - | | x | | Prof. Dr. Winfried Polte |
| | Social Investment | 1 | 2 | - | - | | x | | Dr. Sabine te Heesen |
| | Business Plan Development | 1 | 4 | - | - | | x | | Prof. Dr. Klaus Deimel |
| External Environment | External Environment: Politics and Ethics | 4 | - | 6 | 180 | | | | MC: Prof. Dr. Uwe Holtz |
| | International Politics | 2 | 3 | - | - | | x | | Prof. Dr. Uwe Holtz |
| | Global and Business Ethics | 2 | 3 | - | - | | x | | Dr. Dirk Lanzerath |
| | External Environment: Economics | 4 | - | 6 | 180 | | | | MC: Prof. Dr. Wiltrud Terlau |
| | International Economics | 2 | 3 | - | - | | x | | Prof. Dr. Wiltrud Terlau |
| Sustainability Economics | 2 | 3 | - | - | | | x | Prof. Dr. Wiltrud Terlau | |
| Electives | Electives (varying course offer) | 3 | - | 6 | 180 | | | | MC: Isabella Kern |
| | 1 x <u>single</u> weekend elective | 1 | 2 | - | - | | | x | Varying lecturers ¹ / tba |
| | 1 x <u>double</u> weekend elective | 2 | 4 | - | - | | | x | Varying lecturers ¹ / tba |
| | Group and Individual Coaching | 1 | - | 5 | 150 | x | x | x | Prof. Dr. Harald Meier (1 coaching minimum) |
| | Master's Thesis | - | - | 20 | 500 | | | x | MC: Katja Bender |
| | Practical Term² | - | - | 30 | - | | x | x | MC: Max Bolz |
| | Summe | 37 | | 90 | 2600 | | | | |

SWH = hour(s) per week per semester

¹ **Elective courses offer so far (course offer varies):**

Impact Evaluation, International Law & Human Rights, CSR & Sustainability Reporting Standards, Business Plans and Pitching Session for NGO-Managers / Young Entrepreneurs of Social Enterprises, Security Risk Management in NGOs, CSR & Stakeholder Dialogue, Non-Profit Organisation Governance, and more...

- Written Exam (graded)
- Written Exam (pass-or-fail)
- ▲ Paper exam (graded)
- ★ Attendance mandatory
- Written report

² **According to Article 12 (1-8) of the Examinations regulations 2018 "Practical term"**

Students whose undergraduate degree (Article 3 paragraph 1) comprises fewer than 210 credits, but a minimum of 180 credits must complete the Practical Term module, which takes a minimum of 16 and a maximum of 27 weeks. At the end, a Practical Term Report must be submitted to earn 30 ECTS. Workload: 750 hours.