talent for export
how jong talents can support you realizing goals in new markets...

On Tuesday 4 February 2014 VNO-NCW Midden and Saxion Hoge scholen organise a special event for industrial and technical oriented entrepreneurs.

For more information www.saxion.nl/exportcenter_en

The world is your office!
Former participants tell their stories

It's now four years since the Export Development Programme (EDP) was first launched, and during this time many participants have completed the programme and have started out in their careers. Up till now 33 projects have been finalized and 7 are still in progress. 40% got a contract at the host company, which is a very good result! We were interested to find out how they’ve been getting on. Are any of them still working for their host company? Who’s decided to take a master’s degree? Who’s based in the Eastern part of the Netherlands, but working in an international setting? We asked fourteen former student trainees to fill us in. Their stories follow below. In the next edition representatives of the host companies will share their experiences.

Andreas Kaczmarczyk  
(German)

Studied: Host company during EDP  
Graduation project:  
Current jobtitle:  

How did you get there?  After 1½ years at Schuitemaker, I was recruited by the general manager of a competitor. What did the EDP do for you? The EDP was my entry to business in recruiting by the general manager of a competitor.

Nancy El Khalil  
(German)

Studied:  
Graduation project:  
Current jobtitle:  

How did you get there?  After 1½ years at Schuitemaker, I was given an opportunity to demonstrate my skills to the company. What did the EDP do for you? The EDP gave me a good impression of general and manufacturing in particular. The time I spent working on my graduation project and as an export management trainee gave me an opportunity to demonstrate my skills to the company.

Mareike Egbers  
(German)

Studied:  
Graduation project:  
Current jobtitle:  

How did you get there?  After I had completed my export management traineeship, the company I was working for offered me a permanent job. I grasped the opportunity with both hands.

What did the EDP do for you?  The EDP gives students an opportunity to gain some experience on the job market. The fact that the traineeship starts as soon as you’ve completed your graduation project means that your research does not simply disappear under a big pile of paper and you can see whether your recommendations make a difference to the company’s performance in practice.

Linda Stoscheck  
(German)

Studied:  
Graduation project:  
Current jobtitle:  

How did you get there?  Euroscan is one of Gullimex’s suppliers. I also appreciated being supervised by both a teacher from workshops organised as part of the EDP were good for my personal development during the final stages of the course.

Christiane Lohmann  
(German)

Studied:  
Graduation project:  
Current jobtitle:  

What did the EDP do for you?  The EDP programme was a good way of putting my theoretical knowledge to practical use. It’s also a great opportunity to put a paper plan into action in a real-life setting. The workshops organised as part of the EDP were good for my personal development during the final stages of the course.

Renan Machado Cardoso  
(Brazilian)

Studied:  
Graduation project:  
Current jobtitle:  

How did you get there?  At the end of my export management traineeship, the host company offered me a temporary job, which I was very happy to accept, since they’re a very good employer, with lots of opportunities for learning and working on your personal development.

What did the EDP do for you?  The topic of my graduation project (intelligence) wasn’t a subject that was covered during the course at Saxion, which meant it was pretty hard work. Fortunately, I got a lot of support from my host company supervisors and my tutor at Saxion. The EDP matches companies and students very carefully, so that both parties get the best possible deal.

Tom Lohuis  
(Dutch)

Studied:  
Graduation project:  
Currently studying:  

How did you get there?  The experience I gained while taking a minor in Seoul, performing a traineeship in Barcelona and taking part in the EDP was a tremendous boost to my international orientation. I discovered that I wanted to spend more time on my academic work and also to focus on international business. It was these two factors that prompted me to take a master’s degree in a foreign country.

What did the EDP do for you?  The EDP gave me a good impression of international business. At Guide ID, I was given opportunities to travel to Stockholm and Cooghegan a number of times on business. This taught me that I was a long way from possessing all the capabilities I wanted to possess, which is why I decided to continue with my studies.

Vladi Woeboekin  
(Russian)

Studied:  
Graduation project:  
Current jobtitle:  

How did you get there?  After completing my one-year traineeship with Eaton, they invited me to stay on and continue my work on the same project. I was more than happy to accept, since they’re a very good employer, with lots of opportunities for learning and working on your personal development.

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Borislava Markova  
(Bulgarian)

Studied:  
Graduation project:  
Currently studying:  

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Milosz Araszewicz  
(German/Polish)

Studied:  
Graduation project:  
Currently studying:  

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Studies