



**Marketing M.Sc.**  
**3rd Semester, Winter Term 2020/21**  
**02.11.2020-29.01.2021**

**The web links to all online lectures will be provided in the respective LEA course.**

Status 18.06.2020	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
08:15 – 09:00						
09:00 – 09:45			<b>09:30-15:15</b> <b>Pricing</b> Prof. Dr. Pohl  1.) 11.11. 2.) 18.11. 3.) 25.11. 4.) 02.12. 5.) 09.12. 6.) 16.12.			
15 min break						
10:00 – 10:45						
10:45 – 11:30						
15 min break						
11:45 – 12:30						
12:30 – 13:15						
15 min break						
13:30 – 14:15			Online Class	<b>13:30-17:30</b> <b>Negotiation 2</b> Dr. Kühl  1.) 05.11. 2.) 12.11. 3.) 19.11. 4.) 26.11. 5.) 03.12. 6.) 10.12.		
14:15 – 15:00						
15 min break						
15:15 – 16:00						
16:00 – 16:45						
15 min break						
17:00 – 17:45				Online Class		
						<b>Subject to modification</b>